

FEDERAL GOVERNMENT CONTRACTING

The federal government contracting system is a process composed of three phases. The phases are Pre-Award, Award and Post-Award. Each phase of the process requires the business to complete specific steps for a selected service, supply, construction, architect and engineering or research and development requirement being offered to the government.

AWARDS:

Target the dollar requirements in the Federal Government at the:

1) Micro Purchase Level	\$1- \$3,000	Not Advertised
2) Simplified Acquisitions	\$3,000- \$30,000	Not Advertised
3) Simplified Acquisitions	\$30,000- \$ 5.5 Million	Advertised
4) Contract Level	\$30,000- \$\$\$,\$\$\$,\$\$\$,\$\$\$	Advertised

PROCUREMENT PROCESS:

- 1) The government acquires supplies and services at the micro purchase level using IMPACT credit cards, one source, large or small vendor, no competition required.
- 2) The government acquires supplies and services between \$3,000 and \$30,000 using simplified acquisition procedures, competitive, 3 vendors solicited by phone, mail, fax or email.
- 3) The government acquires supplies and services over \$30,000 and up to \$5.5 million using simplified acquisition procedures. The requirements must be published at www.fedbizopps.gov
- 4) The government requirements for supplies and services over \$30,000 (contract level) must be published at www.fedbizopps.gov

FREQUENTLY USED WEBSITES:

www.fedbizopps.gov Government web site postings for federal procurements over \$30,000
www.fbodaily.com Short cut search to federal procurement opportunities by code/subject
www.irs.gov Federal Tax Identification Number
www.dnb.com Dun and Bradstreet Number
www.census.gov North American Industry Classification System (NAICS)
www.ccr.gov Central Contractor Registration
www.bpn.gov Business Partner Network-Electronic Certification and Representations-Company
www.sba.gov Small Business Administration
www.gsa.gov General Service Administration access to getting on schedules
www.dla.mil Defense Logistics Agency
www.vetbiz.gov Veteran Resources
www.arnet.gov/far Federal Acquisition Regulations (FAR)
www.acq.osd.mil/sadbu/publications U.S. Small Business Specialist Handbook and Subcontracting Opportunities with DoD Major Prime Contractors
www.grants.gov Federal Grant Opportunities (No grants are available for a for profit business)

PTAC CONTACTS:

Contact your Procurement Technical Assistance Center (PTAC) specialist at www.fptac.org for assistance on contracting with Federal, State, and Local governments.