



SEEKING PEOPLE WHO WANT TO START THEIR BUSINESSES

Applications are now being accepted for the **FastTrac® NewVenture™** which kicks off Oct 1 at the Small Business Development Center. “Twenty spots are available”, said Suzanne Specht, Assistant SBDC director. She expects the spots in the program to fill quickly.

FastTrac® NewVenture™ is an entrepreneurial program that assists the start-up entrepreneur in developing their business concept and evaluating it through each step of the business planning process. It comes to us locally through the nonprofit Small Business Coalition, Inc., whose members include Edison College, International College, SCORE, FGCU, and several banks. **FastTrac® NewVenture™** is a nationally recognized curriculum from the Kauffman Foundation of Kansas City. The instruction offers "practical, hands-on business development" tools to help businesses develop business plans and skills needed to grow successfully.

Specht says, “Many people have a dream to start their own business, but really need some assistance to be successful.” According to FastTrac’s website, the road to successful entrepreneurship begins with passion about an idea, a business plan based on research and analysis, and the persistence to pursue the vision.

What’s different about **FastTrac® NewVenture™** ? Over 30 hours of non-traditional, experiential learning with hands-on coaching sessions. Plus, tons of opportunities to network and learn from peers including seasoned entrepreneurs and professionals who work with start-up businesses are a key part of the experience.

HOW TO Apply:

Applications are now being accepted for the **FastTrac® NewVenture™** program begins Oct 1 and runs through Dec 10. The application deadline is September 21. Cost is \$550 per business, **second person from the same business is free. 50% scholarships are available.** The program will take place at the Small Business Development Center, Florida Gulf Coast University, 12751 Westlinks Drive, Building 3, Unit 8, Ft. Myers, Florida.

For more information about the **FastTrac® NewVenture™** and to download an application, visit <http://www.fasttracofflorida.org/how.php> You may also call Suzanne Specht at 239-225-4217.



SEEKING PEOPLE WHO WANT TO GROW AND IMPROVE THEIR BUSINESSES

Applications are now being accepted for the **FastTrac® GrowthVenture™** which kicks off Oct 9 in Collier County. Two people from the same business may attend for a single tuition. 50% scholarships are available.

FastTrac GrowthVenture is a 30-hour entrepreneurial program that meets for ten 3-hour sessions from 6 pm until 9 pm. It comes to us locally through the nonprofit Small Business Coalition, Inc., whose members include Edison College, International College, SCORE, FGCU, and several banks. More than six hundred business owners have graduated locally.

FastTrac GrowthVenture is a nationally recognized curriculum from the Kauffman Foundation of Kansas City. More than 200,000 have graduated nationwide. The program offers "practical, hands-on business development" tools to help businesses develop business plans and skills needed to grow successfully.

What's different about **FastTrac GrowthVenture**? This is not a "class" where someone "talks at" the participants. The sessions offer practical, experiential learning with hands-on coaching sessions. Plus, graduates rave about the opportunities to network and learn from peers and other seasoned entrepreneurs and professionals.

HOW TO Apply:

Applications are now being accepted for the **FastTrac GrowthVenture** program begins Oct 9. The application deadline is September 21.

Cost is \$650.00 per person, second person from the same business is free. 50% scholarships are available.

For more information about the **FastTrac NewVenture** and to download an application, visit <http://www.FastTracOfFlorida.org>. You may also call Beth Hagan at 239-947-8085.